Garnet
Garnet Global Training Center

GGT-BK-117

Banking, Insurance & Investment

Wealth Management & Private Banking

إدارة الثروات والخدمات المصرفية الخاصة

Duration	Language	Formats	Hours	Level
5 or 10 days	**English or Arabic**	**Classroom, online, in-house**	**35 / 70**	**Intermediate (management)**

Overview

This program treats Wealth Management & Private Banking as a managed system: policies, roles, resources, performance indicators and continual improvement. Credit, risk, compliance and investment programs for banks, insurers and asset managers. It runs as a 5-day or 10-day program in English or Arabic, in classrooms in Dubai, Riyadh, Cairo, London, Istanbul and other cities, or live online, and can be delivered in-house.

What you will be able to do

- Set up and run Wealth Management & Private Banking as a managed process with clear roles.
- Control risk, quality and compliance in this area.
- Lead improvement projects and measure their benefit.
- Report clearly to senior management and stakeholders.
- Manage contractors, suppliers and internal customers.

Who should attend

Bankers, credit and risk analysts, compliance officers, insurance and investment professionals. It suits supervisors, section heads and specialists who manage, or are about to manage, this area.

Key topics

- Regulation and Basel standards
- Credit analysis and provisioning
- Market and liquidity risk
- Products and customer suitability
- Fintech and digital banking
- Case studies from regional banks

Formats and fees

5-day classroom	**USD 4,750**
5-day online	**USD 2,950**
10-day classroom	**USD 8,950**
10-day online	**USD 5,450**
In-house	**Quotation per group**

Fees per participant, excluding VAT.

Register or ask

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Training: training@garnettrainings.com

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Sharjah Publishing City Free Zone, Sharjah, UAE

Certificate

Participants who attend at least 90% of sessions and complete the final assessment receive a certificate of completion stating 35 contact hours (5-day) or 70 contact hours (10-day).

5-day outline

Day 1 Wealth Management & Private Banking: the management framework

- Products and customer suitability
- Common mistakes and how to avoid them

Day 2 Planning, resources and budgets

- Fintech and digital banking
- Case studies from regional banks

Day 3 Performance measurement and control

- Regulation and Basel standards
- Regional and international case studies

Day 4 Risk, compliance and improvement

- Credit analysis and provisioning
- Checklists and templates to take away

Day 5 Management case study and action plan

- Market and liquidity risk
- Group discussion and peer review

10-day outline

Day 1 Wealth Management & Private Banking: the management framework

- Products and customer suitability
- Common mistakes and how to avoid them

Day 2 Planning, resources and budgets

- Fintech and digital banking
- Case studies from regional banks

Day 3 Performance measurement and control

- Regulation and Basel standards
- Regional and international case studies

Day 4 Risk, compliance and improvement

- Credit analysis and provisioning
- Checklists and templates to take away

Day 5 Management case study and action plan

- Market and liquidity risk
- Group discussion and peer review

Day 6 Advanced techniques and specialist practice

- Complex cases in depth
- Measurement and reporting

Day 7 Digital tools, data and automation

- Analysis tools and software
- Using AI in this field

Day 8 Benchmarking against international practice

- Global performance benchmarks
- Hands-on workshop on a workplace challenge

Day 9 Capstone project

- Analyse a real challenge from your organisation
- Build the solution and implementation plan

Day 10 Presentations, final assessment and certificates

- Project presentations and review
- Final exam and certificate award

Schedule 2027–2030

Dates	Format	City	Language	Fee (USD)
15–19 Mar 2027	5-day classroom	London	English	4,750
17–28 May 2027	10-day classroom	Dubai	Arabic	8,950
12–16 Jul 2027	5-day online	Live online	English	2,950
19–23 Sep 2027	5-day classroom	Riyadh	English	4,750
10–21 Jan 2028	10-day classroom	London	English	8,950
12–16 Jun 2028	5-day classroom	Casablanca	English	4,750
3–7 Jul 2028	5-day classroom	Amsterdam	English	4,750
16–27 Oct 2028	10-day online	Live online	English	5,450
12–16 Mar 2029	5-day online	Live online	English	2,950

Dates	Format	City	Language	Fee (USD)
3–7 Sep 2029	5-day classroom	Paris	English	4,750
14–25 Oct 2029	10-day classroom	Muscat	English	8,950
3–7 Dec 2029	5-day classroom	Casablanca	English	4,750
21 Jul – 1 Aug 2030	10-day classroom	Riyadh	English	8,950
9–13 Sep 2030	5-day classroom	Barcelona	English	4,750
7–11 Oct 2030	5-day classroom	Dubai	English	4,750
2–13 Dec 2030	10-day online	Live online	Arabic	5,450

Customised and in-house versions of this course are available on request. garnettrainings.com/en/customise/