Garnet
Garnet Global Training Center

GGT-SC-101

Supply Chain, Procurement & Logistics

Strategic Procurement & Sourcing

المشتريات والتوريد الاستراتيجي

Duration	Language	Formats	Hours	Level
5 or 10 days	**English or Arabic**	**Classroom, online, in-house**	**35 / 70**	**Leadership & strategy**

Overview

Strategic Procurement & Sourcing is a leadership program that connects strategic choices with execution, people and results. Buy better, hold less stock and keep materials moving when supply gets disrupted. You can join a public session in one of 20 cities or live online, in English or Arabic, or bring the course in-house with examples from your own operations.

What you will be able to do

- Set direction and priorities for Strategic Procurement & Sourcing in your organisation.
- Lead change and handle resistance constructively.
- Influence boards, peers and external stakeholders.
- Balance short-term results with long-term value.
- Build a personal leadership agenda for the next year.

Who should attend

Procurement, contracts, warehouse, logistics and materials management professionals. It is aimed at managers and executives who set direction and are accountable for results.

Key topics

- Category and sourcing strategy
- Total cost of ownership
- Inventory policies and service levels
- Supplier performance and risk
- Incoterms and logistics contracts
- ERP data and spend analytics

Formats and fees

5-day classroom	**USD 4,750**
5-day online	**USD 2,950**
10-day classroom	**USD 8,950**
10-day online	**USD 5,450**
In-house	**Quotation per group**

Fees per participant, excluding VAT.

Register or ask

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Email: info@garnettrainings.com

Training: training@garnettrainings.com

Web: garnettrainings.com

Sharjah Publishing City Free Zone, Sharjah, UAE

Certificate

Participants who attend at least 90% of sessions and complete the final assessment receive a certificate of completion stating 35 contact hours (5-day) or 70 contact hours (10-day).

5-day outline

Day 1 Strategic context of Strategic Procurement & Sourcing

- ERP data and spend analytics
- Common mistakes and how to avoid them

Day 2 Setting direction and priorities

- Category and sourcing strategy
- Total cost of ownership

Day 3 Leading people through change

- Inventory policies and service levels
- Regional and international case studies

Day 4 Decisions, risk and stakeholders

- Supplier performance and risk
- Checklists and templates to take away

Day 5 Leadership commitments and action plan

- Incoterms and logistics contracts
- Group discussion and peer review

10-day outline

Day 1 Strategic context of Strategic Procurement & Sourcing

- ERP data and spend analytics
- Common mistakes and how to avoid them

Day 2 Setting direction and priorities

- Category and sourcing strategy
- Total cost of ownership

Day 3 Leading people through change

- Inventory policies and service levels
- Regional and international case studies

Day 4 Decisions, risk and stakeholders

- Supplier performance and risk
- Checklists and templates to take away

Day 5 Leadership commitments and action plan

- Incoterms and logistics contracts
- Group discussion and peer review

Day 6 Advanced techniques and specialist practice

- Complex cases in depth
- Measurement and reporting

Day 7 Digital tools, data and automation

- Analysis tools and software
- Using AI in this field

Day 8 Benchmarking against international practice

- Global performance benchmarks
- Hands-on workshop on a workplace challenge

Day 9 Capstone project

- Analyse a real challenge from your organisation
- Build the solution and implementation plan

Day 10 Presentations, final assessment and certificates

- Project presentations and review
- Final exam and certificate award

Schedule 2027–2030

Dates	Format	City	Language	Fee (USD)
15–19 Mar 2027	5-day classroom	London	English	4,750
5–9 Apr 2027	5-day online	Live online	English	2,950
21 Jun – 2 Jul 2027	10-day classroom	Casablanca	Arabic	8,950
4–8 Oct 2027	5-day classroom	Paris	English	4,750
4–8 Jun 2028	5-day classroom	Manama	English	4,750
9–20 Oct 2028	10-day online	Live online	English	5,450
20 Nov – 1 Dec 2028	10-day classroom	Geneva	English	8,950
18–22 Dec 2028	5-day classroom	Amsterdam	English	4,750
18–22 Jun 2029	5-day online	Live online	English	2,950

Dates	Format	City	Language	Fee (USD)
15–26 Jul 2029	10-day classroom	Manama	Arabic	8,950
19–23 Aug 2029	5-day classroom	Riyadh	Arabic	4,750
3–7 Sep 2029	5-day classroom	Casablanca	English	4,750
7–11 Jan 2030	5-day classroom	Istanbul	English	4,750
8–19 Apr 2030	10-day online	Live online	Arabic	5,450
9–20 Sep 2030	10-day classroom	Kuala Lumpur	English	8,950
4–8 Nov 2030	5-day classroom	Dubai	English	4,750

Customised and in-house versions of this course are available on request. garnettrainings.com/en/customise/