Garnet
Garnet Global Training Center

GGT-BK-121

Banking, Insurance & Investment

SME Lending

إقراض المشروعات الصغيرة والمتوسطة

Duration	Language	Formats	Hours	Level
5 or 10 days	**English or Arabic**	**Classroom, online, in-house**	**35 / 70**	**Intermediate (practitioner)**

Overview

SME Lending turns established good practice into step-by-step methods that participants rehearse in exercises and then apply at work. Credit, risk, compliance and investment programs for banks, insurers and asset managers. It runs as a 5-day or 10-day program in English or Arabic, in classrooms in Dubai, Riyadh, Cairo, London, Istanbul and other cities, or live online, and can be delivered in-house.

What you will be able to do

- Apply the methods and standards of SME Lending to real tasks.
- Diagnose common problems and identify root causes.
- Interpret data and results correctly and act on them.
- Follow safe, compliant and documented work practices.
- Avoid the mistakes that most often cause rework or failure.

Who should attend

Bankers, credit and risk analysts, compliance officers, insurance and investment professionals. Practitioners with one to five years of experience benefit most.

Key topics

- Regulation and Basel standards
- Credit analysis and provisioning
- Market and liquidity risk
- Products and customer suitability
- Fintech and digital banking
- Case studies from regional banks

Formats and fees

5-day classroom	**USD 4,750**
5-day online	**USD 2,950**
10-day classroom	**USD 8,950**
10-day online	**USD 5,450**
In-house	**Quotation per group**

Fees per participant, excluding VAT.

Register or ask

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Training: training@garnettrainings.com

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Sharjah Publishing City Free Zone, Sharjah, UAE

Certificate

Participants who attend at least 90% of sessions and complete the final assessment receive a certificate of completion stating 35 contact hours (5-day) or 70 contact hours (10-day).

5-day outline

Day 1 SME Lending: principles and standards
- Fintech and digital banking
- Common mistakes and how to avoid them

Day 2 Methods and tools in practice
- Case studies from regional banks
- Regulation and Basel standards

Day 3 Diagnosis and problem solving
- Credit analysis and provisioning
- Regional and international case studies

Day 4 Quality, safety and documentation
- Market and liquidity risk
- Checklists and templates to take away

Day 5 Workshop, assessment and action plan
- Products and customer suitability
- Group discussion and peer review

10-day outline

Day 1 SME Lending: principles and standards
- Fintech and digital banking
- Common mistakes and how to avoid them

Day 2 Methods and tools in practice
- Case studies from regional banks
- Regulation and Basel standards

Day 3 Diagnosis and problem solving
- Credit analysis and provisioning
- Regional and international case studies

Day 4 Quality, safety and documentation
- Market and liquidity risk
- Checklists and templates to take away

Day 5 Workshop, assessment and action plan
- Products and customer suitability
- Group discussion and peer review

Day 6 Advanced techniques and specialist practice
- Complex cases in depth
- Measurement and reporting

Day 7 Digital tools, data and automation
- Analysis tools and software
- Using AI in this field

Day 8 Benchmarking against international practice
- Global performance benchmarks
- Hands-on workshop on a workplace challenge

Day 9 Capstone project
- Analyse a real challenge from your organisation
- Build the solution and implementation plan

Day 10 Presentations, final assessment and certificates
- Project presentations and review
- Final exam and certificate award

Schedule 2027–2030

Dates	Format	City	Language	Fee (USD)
18–22 Apr 2027	5-day classroom	Doha	Arabic	4,750
14–25 Jun 2027	10-day classroom	Dubai	English	8,950
15–19 Aug 2027	5-day classroom	Riyadh	Arabic	4,750
20–24 Dec 2027	5-day online	Live online	Arabic	2,950
21–25 Feb 2028	5-day classroom	Dubai	Arabic	4,750
12–23 Jun 2028	10-day classroom	Casablanca	English	8,950
3–14 Jul 2028	10-day online	Live online	Arabic	5,450
21–25 Aug 2028	5-day classroom	Istanbul	English	4,750
18–22 Mar 2029	5-day classroom	Cairo	Arabic	4,750
13–17 Aug 2029	5-day online	Live online	English	2,950

Dates	Format	City	Language	Fee (USD)
17–21 Sep 2029	5-day classroom	London	English	4,750
19–30 Nov 2029	10-day classroom	Abu Dhabi	Arabic	8,950
11–15 Mar 2030	5-day classroom	Dubai	Arabic	4,750
6–10 May 2030	5-day classroom	London	English	4,750
12–23 Aug 2030	10-day online	Live online	English	5,450
2–13 Sep 2030	10-day classroom	Paris	English	8,950

Customised and in-house versions of this course are available on request. garnettrainings.com/en/customise/