Garnet
Garnet Global Training Center

GGT-MS-127

Maritime, Ports & Shipping

# Port Economics & Pricing

اقتصاديات الموانئ والتسعير

| Duration | Language | Formats | Hours | Level |
|---|---|---|---|---|
| **5 or 10 days** | **English or Arabic** | **Classroom, online, in-house** | **35 / 70** | **Intermediate (practitioner)** |

## Overview

Participants in Port Economics & Pricing practise the methods, tools and standards they need to perform reliably and solve problems on the job. Commercial, operational and safety programs for shipping companies, ports and terminals. You can join a public session in one of 20 cities or live online, in English or Arabic, or bring the course in-house with examples from your own operations.

## What you will be able to do

- Apply the methods and standards of Port Economics & Pricing to real tasks.
- Diagnose common problems and identify root causes.
- Interpret data and results correctly and act on them.
- Follow safe, compliant and documented work practices.
- Avoid the mistakes that most often cause rework or failure.

## Who should attend

Ship and port managers, chartering and operations staff, marine terminal teams. Practitioners with one to five years of experience benefit most.

## Key topics

- Shipping markets and economics
- IMO conventions and port state control
- Terminal operations and safety
- Charter parties and documentation
- Marine fuels and emissions rules
- Incident response at sea and in port

## Formats and fees

| | |
|---|---|
| 5-day classroom | **USD 4,750** |
| 5-day online | **USD 2,950** |
| 10-day classroom | **USD 8,950** |
| 10-day online | **USD 5,450** |
| In-house | **Quotation per group** |

Fees per participant, excluding VAT.

## Register or ask

**WhatsApp:** +971 56 674 7382

**Email:** info@garnettrainings.com

**Training:** training@garnettrainings.com

**Web:** garnettrainings.com

Sharjah Publishing City Free Zone, Sharjah, UAE

## Certificate

Participants who attend at least 90% of sessions and complete the final assessment receive a certificate of completion stating 35 contact hours (5-day) or 70 contact hours (10-day).

## 5-day outline

### Day 1 Port Economics & Pricing: principles and standards

- IMO conventions and port state control
- Common mistakes and how to avoid them

### Day 2 Methods and tools in practice

- Terminal operations and safety
- Charter parties and documentation

### Day 3 Diagnosis and problem solving

- Marine fuels and emissions rules
- Regional and international case studies

### Day 4 Quality, safety and documentation

- Incident response at sea and in port
- Checklists and templates to take away

### Day 5 Workshop, assessment and action plan

- Shipping markets and economics
- Group discussion and peer review

## 10-day outline

### Day 1 Port Economics & Pricing: principles and standards

- IMO conventions and port state control
- Common mistakes and how to avoid them

### Day 2 Methods and tools in practice

- Terminal operations and safety
- Charter parties and documentation

### Day 3 Diagnosis and problem solving

- Marine fuels and emissions rules
- Regional and international case studies

### Day 4 Quality, safety and documentation

- Incident response at sea and in port
- Checklists and templates to take away

### Day 5 Workshop, assessment and action plan

- Shipping markets and economics
- Group discussion and peer review

### Day 6 Advanced techniques and specialist practice

- Complex cases in depth
- Measurement and reporting

### Day 7 Digital tools, data and automation

- Analysis tools and software
- Using AI in this field

### Day 8 Benchmarking against international practice

- Global performance benchmarks
- Hands-on workshop on a workplace challenge

### Day 9 Capstone project

- Analyse a real challenge from your organisation
- Build the solution and implementation plan

### Day 10 Presentations, final assessment and certificates

- Project presentations and review
- Final exam and certificate award

## Schedule 2027–2030

| Dates | Format | City | Language | Fee (USD) |
|---|---|---|---|---|
| 4–8 Jan 2027 | 5-day classroom | Singapore | English | 4,750 |
| 16–20 Aug 2027 | 5-day classroom | Barcelona | English | 4,750 |
| 15–19 Nov 2027 | 5-day online | Live online | Arabic | 2,950 |
| 13–24 Dec 2027 | 10-day classroom | Abu Dhabi | Arabic | 8,950 |
| 3–14 Jan 2028 | 10-day online | Live online | Arabic | 5,450 |
| 21–25 Feb 2028 | 5-day classroom | Vienna | English | 4,750 |
| 4–8 Jun 2028 | 5-day classroom | Cairo | Arabic | 4,750 |
| 21 Aug – 1 Sep 2028 | 10-day classroom | Istanbul | English | 8,950 |
| 8–12 Jan 2029 | 5-day online | Live online | English | 2,950 |

| Dates | Format | City | Language | Fee (USD) |
|---|---|---|---|---|
| 9–13 Apr 2029 | 5-day classroom | Paris | English | 4,750 |
| 8–19 Jul 2029 | 10-day classroom | Muscat | Arabic | 8,950 |
| 2–6 Sep 2029 | 5-day classroom | Kuwait City | English | 4,750 |
| 7–11 Jan 2030 | 5-day classroom | Abu Dhabi | English | 4,750 |
| 13–24 May 2030 | 10-day online | Live online | English | 5,450 |
| 2–13 Sep 2030 | 10-day classroom | Istanbul | English | 8,950 |
| 16–20 Dec 2030 | 5-day classroom | Kuala Lumpur | English | 4,750 |

Customised and in-house versions of this course are available on request. garnettrainings.com/en/customise/