Garnet
Garnet Global Training Center

GGT-LM-121

Leadership & Management

Middle Management Development Program

برنامج تطوير الإدارة الوسطى

Duration	Language	Formats	Hours	Level
5 or 10 days	**English or Arabic**	**Classroom, online, in-house**	**35 / 70**	**Intermediate (management)**

Overview

Middle Management Development Program helps participants move from doing the work to managing it, with planning tools, control methods and reporting that management trusts. Programs for managers who need to set direction, decide well and bring people with them. Choose 5 or 10 days, classroom or live online, English or Arabic; organisations can also run it in-house and adapt the examples to their own work.

What you will be able to do

- Set up and run Middle Management Development Program as a managed process with clear roles.
- Plan resources, budgets and schedules realistically.
- Define KPIs and build simple dashboards for management.
- Control risk, quality and compliance in this area.
- Lead improvement projects and measure their benefit.

Who should attend

Executives, senior managers, team leaders and high-potential employees. It suits supervisors, section heads and specialists who manage, or are about to manage, this area.

Key topics

- Strategic thinking and direction setting
- Leading teams and performance
- Communication and influence
- Decision quality under uncertainty
- Managing change and resistance
- Personal leadership action plan

Formats and fees

5-day classroom	**USD 4,750**
5-day online	**USD 2,950**
10-day classroom	**USD 8,950**
10-day online	**USD 5,450**
In-house	**Quotation per group**

Fees per participant, excluding VAT.

Register or ask

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Email: info@garnettrainings.com

Training: training@garnettrainings.com

Web: garnettrainings.com

Sharjah Publishing City Free Zone, Sharjah, UAE

Certificate

Participants who attend at least 90% of sessions and complete the final assessment receive a certificate of completion stating 35 contact hours (5-day) or 70 contact hours (10-day).

5-day outline

Day 1 Middle Management Development Program: the management framework

- Decision quality under uncertainty
- Hands-on workshop on a workplace challenge

Day 2 Planning, resources and budgets

- Managing change and resistance
- Personal leadership action plan

Day 3 Performance measurement and control

- Strategic thinking and direction setting
- Common mistakes and how to avoid them

Day 4 Risk, compliance and improvement

- Leading teams and performance
- Regional and international case studies

Day 5 Management case study and action plan

- Communication and influence
- Checklists and templates to take away

10-day outline

Day 1 Middle Management Development Program: the management framework

- Decision quality under uncertainty
- Hands-on workshop on a workplace challenge

Day 2 Planning, resources and budgets

- Managing change and resistance
- Personal leadership action plan

Day 3 Performance measurement and control

- Strategic thinking and direction setting
- Common mistakes and how to avoid them

Day 4 Risk, compliance and improvement

- Leading teams and performance
- Regional and international case studies

Day 5 Management case study and action plan

- Communication and influence
- Checklists and templates to take away

Day 6 Advanced techniques and specialist practice

- Complex cases in depth
- Group discussion and peer review

Day 7 Digital tools, data and automation

- Analysis tools and software
- Using AI in this field

Day 8 Benchmarking against international practice

- Global performance benchmarks
- Measurement and reporting

Day 9 Capstone project

- Analyse a real challenge from your organisation
- Build the solution and implementation plan

Day 10 Presentations, final assessment and certificates

- Project presentations and review
- Final exam and certificate award

Schedule 2027–2030

Dates	Format	City	Language	Fee (USD)
4–8 Jan 2027	5-day classroom	Casablanca	English	4,750
18–22 Apr 2027	5-day classroom	Kuwait City	Arabic	4,750
10–21 May 2027	10-day classroom	Geneva	English	8,950
4–8 Oct 2027	5-day online	Live online	Arabic	2,950
14–25 Feb 2028	10-day online	Live online	English	5,450
9–13 Apr 2028	5-day classroom	Doha	English	4,750
8–12 May 2028	5-day classroom	Casablanca	Arabic	4,750
20–31 Aug 2028	10-day classroom	Kuwait City	Arabic	8,950
20–31 May 2029	10-day classroom	Kuwait City	English	8,950

Dates	Format	City	Language	Fee (USD)
9–13 Sep 2029	5-day classroom	Riyadh	English	4,750
1–5 Oct 2029	5-day online	Live online	English	2,950
3–7 Dec 2029	5-day classroom	Kuala Lumpur	English	4,750
10–14 Mar 2030	5-day classroom	Doha	Arabic	4,750
9–13 Jun 2030	5-day classroom	Muscat	English	4,750
18–29 Nov 2030	10-day online	Live online	English	5,450
16–27 Dec 2030	10-day classroom	Amsterdam	English	8,950

Customised and in-house versions of this course are available on request. garnettrainings.com/en/customise/