Garnet
Garnet Global Training Center

GGT-LM-118

Leadership & Management

Managing Performance Conversations

إدارة حوارات الأداء

Duration	Language	Formats	Hours	Level
5 or 10 days	**English or Arabic**	**Classroom, online, in-house**	**35 / 70**	**Intermediate (practitioner)**

Overview

Participants in Managing Performance Conversations practise the methods, tools and standards they need to perform reliably and solve problems on the job. Programs for managers who need to set direction, decide well and bring people with them. You can join a public session in one of 20 cities or live online, in English or Arabic, or bring the course in-house with examples from your own operations.

What you will be able to do

- Apply the methods and standards of Managing Performance Conversations to real tasks.
- Use the right tools, checks and calculations step by step.
- Diagnose common problems and identify root causes.
- Interpret data and results correctly and act on them.
- Follow safe, compliant and documented work practices.

Who should attend

Executives, senior managers, team leaders and high-potential employees. Practitioners with one to five years of experience benefit most.

Key topics

- Strategic thinking and direction setting
- Leading teams and performance
- Communication and influence
- Decision quality under uncertainty
- Managing change and resistance
- Personal leadership action plan

Formats and fees

5-day classroom	**USD 4,750**
5-day online	**USD 2,950**
10-day classroom	**USD 8,950**
10-day online	**USD 5,450**
In-house	**Quotation per group**

Fees per participant, excluding VAT.

Register or ask

WhatsApp: +971 56 674 7382

Email: info@garnettrainings.com

Training: training@garnettrainings.com

Web: garnettrainings.com

Sharjah Publishing City Free Zone, Sharjah, UAE

Certificate

Participants who attend at least 90% of sessions and complete the final assessment receive a certificate of completion stating 35 contact hours (5-day) or 70 contact hours (10-day).

5-day outline

Day 1 Managing Performance Conversations: principles and standards

- Strategic thinking and direction setting
- Checklists and templates to take away

Day 2 Methods and tools in practice

- Leading teams and performance
- Communication and influence

Day 3 Diagnosis and problem solving

- Decision quality under uncertainty
- Group discussion and peer review

Day 4 Quality, safety and documentation

- Managing change and resistance
- Measurement and reporting

Day 5 Workshop, assessment and action plan

- Personal leadership action plan
- Hands-on workshop on a workplace challenge

10-day outline

Day 1 Managing Performance Conversations: principles and standards

- Strategic thinking and direction setting
- Checklists and templates to take away

Day 2 Methods and tools in practice

- Leading teams and performance
- Communication and influence

Day 3 Diagnosis and problem solving

- Decision quality under uncertainty
- Group discussion and peer review

Day 4 Quality, safety and documentation

- Managing change and resistance
- Measurement and reporting

Day 5 Workshop, assessment and action plan

- Personal leadership action plan
- Hands-on workshop on a workplace challenge

Day 6 Advanced techniques and specialist practice

- Complex cases in depth
- Common mistakes and how to avoid them

Day 7 Digital tools, data and automation

- Analysis tools and software
- Using AI in this field

Day 8 Benchmarking against international practice

- Global performance benchmarks
- Regional and international case studies

Day 9 Capstone project

- Analyse a real challenge from your organisation
- Build the solution and implementation plan

Day 10 Presentations, final assessment and certificates

- Project presentations and review
- Final exam and certificate award

Schedule 2027–2030

Dates	Format	City	Language	Fee (USD)
8–12 Feb 2027	5-day classroom	Dubai	Arabic	4,750
1–12 Mar 2027	10-day classroom	Kuala Lumpur	English	8,950
5–9 Sep 2027	5-day classroom	Kuwait City	English	4,750
6–10 Dec 2027	5-day online	Live online	Arabic	2,950
21 Feb – 3 Mar 2028	10-day classroom	London	English	8,950
16–20 Apr 2028	5-day classroom	Amman	English	4,750
1–12 May 2028	10-day online	Live online	English	5,450
11–15 Dec 2028	5-day classroom	Casablanca	English	4,750
15–19 Jan 2029	5-day online	Live online	English	2,950

Dates	Format	City	Language	Fee (USD)
7–18 May 2029	10-day classroom	London	English	8,950
6–10 Aug 2029	5-day classroom	Dubai	Arabic	4,750
2–6 Dec 2029	5-day classroom	Manama	English	4,750
7–11 Jan 2030	5-day classroom	Barcelona	English	4,750
8–19 Apr 2030	10-day online	Live online	Arabic	5,450
1–12 Jul 2030	10-day classroom	Dubai	Arabic	8,950
6–10 Oct 2030	5-day classroom	Doha	Arabic	4,750

Customised and in-house versions of this course are available on request. garnettrainings.com/en/customise/