Garnet
Garnet Global Training Center

GGT-LM-125

Leadership & Management

Influence Without Authority

التأثير دون سلطة رسمية

Duration	Language	Formats	Hours	Level
5 or 10 days	**English or Arabic**	**Classroom, online, in-house**	**35 / 70**	**Intermediate (practitioner)**

Overview

Influence Without Authority focuses on how the work is actually done: the methods, checks and decisions practitioners use every day, illustrated with real cases from the region. Programs for managers who need to set direction, decide well and bring people with them. Choose 5 or 10 days, classroom or live online, English or Arabic; organisations can also run it in-house and adapt the examples to their own work.

What you will be able to do

- Apply the methods and standards of Influence Without Authority to real tasks.
- Interpret data and results correctly and act on them.
- Follow safe, compliant and documented work practices.
- Avoid the mistakes that most often cause rework or failure.
- Share good practice with your team.

Who should attend

Executives, senior managers, team leaders and high-potential employees. Practitioners with one to five years of experience benefit most.

Key topics

- Strategic thinking and direction setting
- Leading teams and performance
- Communication and influence
- Decision quality under uncertainty
- Managing change and resistance
- Personal leadership action plan

Formats and fees

5-day classroom	**USD 4,750**
5-day online	**USD 2,950**
10-day classroom	**USD 8,950**
10-day online	**USD 5,450**
In-house	**Quotation per group**

Fees per participant, excluding VAT.

Register or ask

WhatsApp: +971 56 674 7382

Email: info@garnettrainings.com

Training: training@garnettrainings.com

Web: garnettrainings.com

Sharjah Publishing City Free Zone, Sharjah, UAE

Certificate

Participants who attend at least 90% of sessions and complete the final assessment receive a certificate of completion stating 35 contact hours (5-day) or 70 contact hours (10-day).

5-day outline

Day 1 Influence Without Authority: principles and standards

- Managing change and resistance
- Group discussion and peer review

Day 2 Methods and tools in practice

- Personal leadership action plan
- Strategic thinking and direction setting

Day 3 Diagnosis and problem solving

- Leading teams and performance
- Measurement and reporting

Day 4 Quality, safety and documentation

- Communication and influence
- Hands-on workshop on a workplace challenge

Day 5 Workshop, assessment and action plan

- Decision quality under uncertainty
- Common mistakes and how to avoid them

10-day outline

Day 1 Influence Without Authority: principles and standards

- Managing change and resistance
- Group discussion and peer review

Day 2 Methods and tools in practice

- Personal leadership action plan
- Strategic thinking and direction setting

Day 3 Diagnosis and problem solving

- Leading teams and performance
- Measurement and reporting

Day 4 Quality, safety and documentation

- Communication and influence
- Hands-on workshop on a workplace challenge

Day 5 Workshop, assessment and action plan

- Decision quality under uncertainty
- Common mistakes and how to avoid them

Day 6 Advanced techniques and specialist practice

- Complex cases in depth
- Regional and international case studies

Day 7 Digital tools, data and automation

- Analysis tools and software
- Using AI in this field

Day 8 Benchmarking against international practice

- Global performance benchmarks
- Checklists and templates to take away

Day 9 Capstone project

- Analyse a real challenge from your organisation
- Build the solution and implementation plan

Day 10 Presentations, final assessment and certificates

- Project presentations and review
- Final exam and certificate award

Schedule 2027–2030

Dates	Format	City	Language	Fee (USD)
1–5 Feb 2027	5-day online	Live online	English	2,950
16–20 May 2027	5-day classroom	Jeddah	English	4,750
7–18 Jun 2027	10-day classroom	Vienna	English	8,950
20–24 Dec 2027	5-day classroom	Kuala Lumpur	English	4,750
13–17 Mar 2028	5-day classroom	Dubai	Arabic	4,750
11–22 Sep 2028	10-day online	Live online	Arabic	5,450
16–27 Oct 2028	10-day classroom	Kuala Lumpur	English	8,950
20–24 Nov 2028	5-day classroom	Amsterdam	English	4,750
9–13 Apr 2029	5-day classroom	Singapore	English	4,750

Dates	Format	City	Language	Fee (USD)
3–7 Sep 2029	5-day classroom	Istanbul	English	4,750
19–30 Nov 2029	10-day classroom	Kuala Lumpur	English	8,950
17–21 Dec 2029	5-day online	Live online	English	2,950
13–17 Jan 2030	5-day classroom	Kuwait City	Arabic	4,750
13–24 May 2030	10-day online	Live online	English	5,450
8–12 Sep 2030	5-day classroom	Jeddah	English	4,750
9–20 Dec 2030	10-day classroom	Dubai	Arabic	8,950

Customised and in-house versions of this course are available on request. garnettrainings.com/en/customise/