Garnet
Garnet Global Training Center

GGT-NP-102

Nonprofit, CSR & Social Development

Fundraising & Donor Relations

جمع التبرعات وإدارة علاقات المانحين

Duration	Language	Formats	Hours	Level
5 or 10 days	**English or Arabic**	**Classroom, online, in-house**	**35 / 70**	**Intermediate (practitioner)**

Overview

Participants in Fundraising & Donor Relations practise the methods, tools and standards they need to perform reliably and solve problems on the job. Management and impact programs for charities, foundations and CSR teams. Choose 5 or 10 days, classroom or live online, English or Arabic; organisations can also run it in-house and adapt the examples to their own work.

What you will be able to do

- Apply the methods and standards of Fundraising & Donor Relations to real tasks.
- Follow safe, compliant and documented work practices.
- Avoid the mistakes that most often cause rework or failure.
- Share good practice with your team.
- Use the right tools, checks and calculations step by step.

Who should attend

Nonprofit managers, CSR officers, program and grant managers. Practitioners with one to five years of experience benefit most.

Key topics

- Strategy and governance
- Fundraising and grants
- Program design
- Monitoring and evaluation
- Volunteers and partnerships
- Impact reporting

Formats and fees

5-day classroom	**USD 4,750**
5-day online	**USD 2,950**
10-day classroom	**USD 8,950**
10-day online	**USD 5,450**
In-house	**Quotation per group**

Fees per participant, excluding VAT.

Register or ask

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Email: info@garnettrainings.com

Training: training@garnettrainings.com

Web: garnettrainings.com

Sharjah Publishing City Free Zone, Sharjah, UAE

Certificate

Participants who attend at least 90% of sessions and complete the final assessment receive a certificate of completion stating 35 contact hours (5-day) or 70 contact hours (10-day).

5-day outline

Day 1 Fundraising & Donor Relations: principles and standards

- Impact reporting
- Hands-on workshop on a workplace challenge

Day 2 Methods and tools in practice

- Strategy and governance
- Fundraising and grants

Day 3 Diagnosis and problem solving

- Program design
- Common mistakes and how to avoid them

Day 4 Quality, safety and documentation

- Monitoring and evaluation
- Regional and international case studies

Day 5 Workshop, assessment and action plan

- Volunteers and partnerships
- Checklists and templates to take away

10-day outline

Day 1 Fundraising & Donor Relations: principles and standards

- Impact reporting
- Hands-on workshop on a workplace challenge

Day 2 Methods and tools in practice

- Strategy and governance
- Fundraising and grants

Day 3 Diagnosis and problem solving

- Program design
- Common mistakes and how to avoid them

Day 4 Quality, safety and documentation

- Monitoring and evaluation
- Regional and international case studies

Day 5 Workshop, assessment and action plan

- Volunteers and partnerships
- Checklists and templates to take away

Day 6 Advanced techniques and specialist practice

- Complex cases in depth
- Group discussion and peer review

Day 7 Digital tools, data and automation

- Analysis tools and software
- Using AI in this field

Day 8 Benchmarking against international practice

- Global performance benchmarks
- Measurement and reporting

Day 9 Capstone project

- Analyse a real challenge from your organisation
- Build the solution and implementation plan

Day 10 Presentations, final assessment and certificates

- Project presentations and review
- Final exam and certificate award

Schedule 2027–2030

Dates	Format	City	Language	Fee (USD)
1–12 Feb 2027	10-day classroom	Amsterdam	English	8,950
18–22 Apr 2027	5-day classroom	Cairo	Arabic	4,750
7–11 Jun 2027	5-day online	Live online	English	2,950
12–16 Dec 2027	5-day classroom	Amman	English	4,750
9–13 Jan 2028	5-day classroom	Manama	Arabic	4,750
12–23 Jun 2028	10-day online	Live online	Arabic	5,450
18–29 Sep 2028	10-day classroom	London	English	8,950
2–6 Oct 2028	5-day classroom	Istanbul	English	4,750
4–8 Jun 2029	5-day online	Live online	Arabic	2,950

Dates	Format	City	Language	Fee (USD)
8–12 Jul 2029	5-day classroom	Cairo	Arabic	4,750
2–13 Sep 2029	10-day classroom	Amman	English	8,950
12–16 Nov 2029	5-day classroom	Dubai	English	4,750
4–8 Feb 2030	5-day classroom	Amsterdam	English	4,750
11–15 Aug 2030	5-day classroom	Riyadh	English	4,750
16–27 Sep 2030	10-day online	Live online	English	5,450
21 Oct – 1 Nov 2030	10-day classroom	Casablanca	Arabic	8,950

Customised and in-house versions of this course are available on request. garnettrainings.com/en/customise/