Garnet
Garnet Global Training Center

GGT-GV-104

Diplomacy, International Relations & Policy

Economic & Commercial Diplomacy

الدبلوماسية الاقتصادية والتجارية

Duration	Language	Formats	Hours	Level
5 or 10 days	**English or Arabic**	**Classroom, online, in-house**	**35 / 70**	**Intermediate (practitioner)**

Overview

Participants in Economic & Commercial Diplomacy practise the methods, tools and standards they need to perform reliably and solve problems on the job. Programs for diplomats, government officials and organisations working across borders. You can join a public session in one of 20 cities or live online, in English or Arabic, or bring the course in-house with examples from your own operations.

What you will be able to do

- Apply the methods and standards of Economic & Commercial Diplomacy to real tasks.
- Follow safe, compliant and documented work practices.
- Avoid the mistakes that most often cause rework or failure.
- Share good practice with your team.
- Use the right tools, checks and calculations step by step.

Who should attend

Diplomats, international relations officers, policy advisers and government liaison staff. Practitioners with one to five years of experience benefit most.

Key topics

- Diplomatic practice
- International law basics
- Negotiation and mediation
- Economic diplomacy
- Protocol and communication
- Case studies

Formats and fees

5-day classroom	**USD 4,750**
5-day online	**USD 2,950**
10-day classroom	**USD 8,950**
10-day online	**USD 5,450**
In-house	**Quotation per group**

Fees per participant, excluding VAT.

Register or ask

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Email: info@garnettrainings.com

Training: training@garnettrainings.com

Web: garnettrainings.com

Sharjah Publishing City Free Zone, Sharjah, UAE

Certificate

Participants who attend at least 90% of sessions and complete the final assessment receive a certificate of completion stating 35 contact hours (5-day) or 70 contact hours (10-day).

5-day outline

Day 1 Economic & Commercial Diplomacy: principles and standards

- Diplomatic practice
- Measurement and reporting

Day 2 Methods and tools in practice

- International law basics
- Negotiation and mediation

Day 3 Diagnosis and problem solving

- Economic diplomacy
- Hands-on workshop on a workplace challenge

Day 4 Quality, safety and documentation

- Protocol and communication
- Common mistakes and how to avoid them

Day 5 Workshop, assessment and action plan

- Case studies
- Regional and international case studies

10-day outline

Day 1 Economic & Commercial Diplomacy: principles and standards

- Diplomatic practice
- Measurement and reporting

Day 2 Methods and tools in practice

- International law basics
- Negotiation and mediation

Day 3 Diagnosis and problem solving

- Economic diplomacy
- Hands-on workshop on a workplace challenge

Day 4 Quality, safety and documentation

- Protocol and communication
- Common mistakes and how to avoid them

Day 5 Workshop, assessment and action plan

- Case studies
- Regional and international case studies

Day 6 Advanced techniques and specialist practice

- Complex cases in depth
- Checklists and templates to take away

Day 7 Digital tools, data and automation

- Analysis tools and software
- Using AI in this field

Day 8 Benchmarking against international practice

- Global performance benchmarks
- Group discussion and peer review

Day 9 Capstone project

- Analyse a real challenge from your organisation
- Build the solution and implementation plan

Day 10 Presentations, final assessment and certificates

- Project presentations and review
- Final exam and certificate award

Schedule 2027–2030

Dates	Format	City	Language	Fee (USD)
10–14 Jan 2027	5-day classroom	Kuwait City	Arabic	4,750
1–5 Feb 2027	5-day online	Live online	English	2,950
7–18 Mar 2027	10-day classroom	Muscat	Arabic	8,950
11–15 Jul 2027	5-day classroom	Riyadh	English	4,750
2–13 Jan 2028	10-day classroom	Amman	English	8,950
5–9 Mar 2028	5-day classroom	Kuwait City	English	4,750
1–5 May 2028	5-day classroom	Vienna	English	4,750
13–24 Nov 2028	10-day online	Live online	Arabic	5,450
14–18 Jan 2029	5-day classroom	Cairo	English	4,750

Dates	Format	City	Language	Fee (USD)
12–16 Feb 2029	5-day online	Live online	English	2,950
10–14 Sep 2029	5-day classroom	Barcelona	English	4,750
1–12 Oct 2029	10-day classroom	Geneva	English	8,950
6–17 Jan 2030	10-day classroom	Riyadh	Arabic	8,950
18 Feb – 1 Mar 2030	10-day online	Live online	English	5,450
8–12 Jul 2030	5-day classroom	Geneva	English	4,750
1–5 Sep 2030	5-day classroom	Doha	Arabic	4,750

Customised and in-house versions of this course are available on request. garnettrainings.com/en/customise/