Garnet
Garnet Global Training Center

GGT-FA-118

Finance & Accounting

Credit & Collection Management

إدارة الائتمان والتحصيل

Duration	Language	Formats	Hours	Level
5 or 10 days	**English or Arabic**	**Classroom, online, in-house**	**35 / 70**	**Intermediate (management)**

Overview

This program treats Credit & Collection Management as a managed system: policies, roles, resources, performance indicators and continual improvement. Sharper reporting, analysis and control for finance teams and the managers who rely on them. Choose 5 or 10 days, classroom or live online, English or Arabic; organisations can also run it in-house and adapt the examples to their own work.

What you will be able to do

- Set up and run Credit & Collection Management as a managed process with clear roles.
- Define KPIs and build simple dashboards for management.
- Control risk, quality and compliance in this area.
- Lead improvement projects and measure their benefit.
- Report clearly to senior management and stakeholders.

Who should attend

Accountants, financial analysts, auditors, controllers and budget holders. It suits supervisors, section heads and specialists who manage, or are about to manage, this area.

Key topics

- Financial statements and standards
- Analysis ratios and valuation
- Budgeting and variance analysis
- Internal control and governance
- Excel modelling and dashboards
- Regional regulation and tax updates

Formats and fees

5-day classroom	**USD 4,750**
5-day online	**USD 2,950**
10-day classroom	**USD 8,950**
10-day online	**USD 5,450**
In-house	**Quotation per group**

Fees per participant, excluding VAT.

Register or ask

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Email: info@garnettrainings.com

Training: training@garnettrainings.com

Web: garnettrainings.com

Sharjah Publishing City Free Zone, Sharjah, UAE

Certificate

Participants who attend at least 90% of sessions and complete the final assessment receive a certificate of completion stating 35 contact hours (5-day) or 70 contact hours (10-day).

5-day outline

Day 1 Credit & Collection Management: the management framework

- Analysis ratios and valuation
- Hands-on workshop on a workplace challenge

Day 2 Planning, resources and budgets

- Budgeting and variance analysis
- Internal control and governance

Day 3 Performance measurement and control

- Excel modelling and dashboards
- Common mistakes and how to avoid them

Day 4 Risk, compliance and improvement

- Regional regulation and tax updates
- Regional and international case studies

Day 5 Management case study and action plan

- Financial statements and standards
- Checklists and templates to take away

10-day outline

Day 1 Credit & Collection Management: the management framework

- Analysis ratios and valuation
- Hands-on workshop on a workplace challenge

Day 2 Planning, resources and budgets

- Budgeting and variance analysis
- Internal control and governance

Day 3 Performance measurement and control

- Excel modelling and dashboards
- Common mistakes and how to avoid them

Day 4 Risk, compliance and improvement

- Regional regulation and tax updates
- Regional and international case studies

Day 5 Management case study and action plan

- Financial statements and standards
- Checklists and templates to take away

Day 6 Advanced techniques and specialist practice

- Complex cases in depth
- Group discussion and peer review

Day 7 Digital tools, data and automation

- Analysis tools and software
- Using AI in this field

Day 8 Benchmarking against international practice

- Global performance benchmarks
- Measurement and reporting

Day 9 Capstone project

- Analyse a real challenge from your organisation
- Build the solution and implementation plan

Day 10 Presentations, final assessment and certificates

- Project presentations and review
- Final exam and certificate award

Schedule 2027–2030

Dates	Format	City	Language	Fee (USD)
11–22 Jan 2027	10-day classroom	Istanbul	English	8,950
14–18 Feb 2027	5-day classroom	Amman	English	4,750
1–5 Mar 2027	5-day classroom	Dubai	Arabic	4,750
19–23 Apr 2027	5-day online	Live online	English	2,950
3–7 Jan 2028	5-day classroom	Kuala Lumpur	English	4,750
20–24 Mar 2028	5-day classroom	Vienna	English	4,750
13–24 Aug 2028	10-day classroom	Amman	Arabic	8,950
20 Nov – 1 Dec 2028	10-day online	Live online	English	5,450
14–25 May 2029	10-day classroom	Dubai	Arabic	8,950

Dates	Format	City	Language	Fee (USD)
4–8 Jun 2029	5-day online	Live online	Arabic	2,950
13–17 Aug 2029	5-day classroom	London	English	4,750
1–5 Oct 2029	5-day classroom	Geneva	English	4,750
4–8 Feb 2030	5-day classroom	Geneva	English	4,750
11–22 Mar 2030	10-day classroom	Abu Dhabi	English	8,950
8–19 Apr 2030	10-day online	Live online	English	5,450
2–6 Jun 2030	5-day classroom	Amman	English	4,750

Customised and in-house versions of this course are available on request. garnettrainings.com/en/customise/