Garnet
Garnet Global Training Center

GGT-LG-129

Law, Arbitration & Compliance

Contract Negotiation for Lawyers

التفاوض على العقود للقانونيين

Duration	Language	Formats	Hours	Level
5 or 10 days	**English or Arabic**	**Classroom, online, in-house**	**35 / 70**	**Intermediate (practitioner)**

Overview

Participants in Contract Negotiation for Lawyers practise the methods, tools and standards they need to perform reliably and solve problems on the job. Legal skills for in-house counsel, contract teams and compliance functions. It runs as a 5-day or 10-day program in English or Arabic, in classrooms in Dubai, Riyadh, Cairo, London, Istanbul and other cities, or live online, and can be delivered in-house.

What you will be able to do

- Apply the methods and standards of Contract Negotiation for Lawyers to real tasks.
- Follow safe, compliant and documented work practices.
- Avoid the mistakes that most often cause rework or failure.
- Share good practice with your team.
- Use the right tools, checks and calculations step by step.

Who should attend

Lawyers, legal advisers, contract managers and compliance officers. Practitioners with one to five years of experience benefit most.

Key topics

- Legal frameworks across the region
- Contract formation and risk
- Dispute resolution routes
- Regulatory compliance
- Legal research and drafting
- Case analysis

Formats and fees

5-day classroom	**USD 4,750**
5-day online	**USD 2,950**
10-day classroom	**USD 8,950**
10-day online	**USD 5,450**
In-house	**Quotation per group**

Fees per participant, excluding VAT.

Register or ask

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Email: info@garnettrainings.com

Training: training@garnettrainings.com

Web: garnettrainings.com

Sharjah Publishing City Free Zone, Sharjah, UAE

Certificate

Participants who attend at least 90% of sessions and complete the final assessment receive a certificate of completion stating 35 contact hours (5-day) or 70 contact hours (10-day).

5-day outline

Day 1 Contract Negotiation for Lawyers: principles and standards

- Legal research and drafting
- Measurement and reporting

Day 2 Methods and tools in practice

- Case analysis
- Legal frameworks across the region

Day 3 Diagnosis and problem solving

- Contract formation and risk
- Hands-on workshop on a workplace challenge

Day 4 Quality, safety and documentation

- Dispute resolution routes
- Common mistakes and how to avoid them

Day 5 Workshop, assessment and action plan

- Regulatory compliance
- Regional and international case studies

10-day outline

Day 1 Contract Negotiation for Lawyers: principles and standards

- Legal research and drafting
- Measurement and reporting

Day 2 Methods and tools in practice

- Case analysis
- Legal frameworks across the region

Day 3 Diagnosis and problem solving

- Contract formation and risk
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- Dispute resolution routes
- Common mistakes and how to avoid them

Day 5 Workshop, assessment and action plan

- Regulatory compliance
- Regional and international case studies

Day 6 Advanced techniques and specialist practice

- Complex cases in depth
- Checklists and templates to take away

Day 7 Digital tools, data and automation

- Analysis tools and software
- Using AI in this field

Day 8 Benchmarking against international practice

- Global performance benchmarks
- Group discussion and peer review

Day 9 Capstone project

- Analyse a real challenge from your organisation
- Build the solution and implementation plan

Day 10 Presentations, final assessment and certificates

- Project presentations and review
- Final exam and certificate award

Schedule 2027–2030

Dates	Format	City	Language	Fee (USD)
11–15 Apr 2027	5-day classroom	Riyadh	English	4,750
21–25 Jun 2027	5-day online	Live online	Arabic	2,950
8–12 Aug 2027	5-day classroom	Jeddah	Arabic	4,750
11–22 Oct 2027	10-day classroom	Abu Dhabi	English	8,950
10–14 Apr 2028	5-day classroom	Dubai	English	4,750
8–19 May 2028	10-day online	Live online	English	5,450
5–16 Jun 2028	10-day classroom	Barcelona	English	8,950
11–15 Dec 2028	5-day classroom	Casablanca	English	4,750
5–9 Mar 2029	5-day classroom	London	English	4,750

Dates	Format	City	Language	Fee (USD)
16–27 Jul 2029	10-day classroom	Dubai	English	8,950
13–17 Aug 2029	5-day online	Live online	Arabic	2,950
7–11 Oct 2029	5-day classroom	Riyadh	Arabic	4,750
11–15 Feb 2030	5-day classroom	London	English	4,750
15–26 Jul 2030	10-day online	Live online	English	5,450
16–20 Sep 2030	5-day classroom	Paris	English	4,750
2–13 Dec 2030	10-day classroom	Barcelona	English	8,950

Customised and in-house versions of this course are available on request. garnettrainings.com/en/customise/