Garnet
Garnet Global Training Center

GGT-LG-120

Law, Arbitration & Compliance

Commercial Agency & Distribution Law

قانون الوكالات التجارية والتوزيع

Duration	Language	Formats	Hours	Level
5 or 10 days	**English or Arabic**	**Classroom, online, in-house**	**35 / 70**	**Intermediate (practitioner)**

Overview

Commercial Agency & Distribution Law turns established good practice into step-by-step methods that participants rehearse in exercises and then apply at work. Legal skills for in-house counsel, contract teams and compliance functions. It runs as a 5-day or 10-day program in English or Arabic, in classrooms in Dubai, Riyadh, Cairo, London, Istanbul and other cities, or live online, and can be delivered in-house.

What you will be able to do

- Apply the methods and standards of Commercial Agency & Distribution Law to real tasks.
- Diagnose common problems and identify root causes.
- Interpret data and results correctly and act on them.
- Follow safe, compliant and documented work practices.
- Avoid the mistakes that most often cause rework or failure.

Who should attend

Lawyers, legal advisers, contract managers and compliance officers. Practitioners with one to five years of experience benefit most.

Key topics

- Legal frameworks across the region
- Contract formation and risk
- Dispute resolution routes
- Regulatory compliance
- Legal research and drafting
- Case analysis

Formats and fees

5-day classroom	**USD 4,750**
5-day online	**USD 2,950**
10-day classroom	**USD 8,950**
10-day online	**USD 5,450**
In-house	**Quotation per group**

Fees per participant, excluding VAT.

Register or ask

WhatsApp: +971 56 674 7382

Email: info@garnettrainings.com

Training: training@garnettrainings.com

Web: garnettrainings.com

Sharjah Publishing City Free Zone, Sharjah, UAE

Certificate

Participants who attend at least 90% of sessions and complete the final assessment receive a certificate of completion stating 35 contact hours (5-day) or 70 contact hours (10-day).

5-day outline

Day 1 Commercial Agency & Distribution Law: principles and standards

- Legal research and drafting
- Regional and international case studies

Day 2 Methods and tools in practice

- Case analysis
- Legal frameworks across the region

Day 3 Diagnosis and problem solving

- Contract formation and risk
- Checklists and templates to take away

Day 4 Quality, safety and documentation

- Dispute resolution routes
- Group discussion and peer review

Day 5 Workshop, assessment and action plan

- Regulatory compliance
- Measurement and reporting

10-day outline

Day 1 Commercial Agency & Distribution Law: principles and standards

- Legal research and drafting
- Regional and international case studies

Day 2 Methods and tools in practice

- Case analysis
- Legal frameworks across the region

Day 3 Diagnosis and problem solving

- Contract formation and risk
- Checklists and templates to take away

Day 4 Quality, safety and documentation

- Dispute resolution routes
- Group discussion and peer review

Day 5 Workshop, assessment and action plan

- Regulatory compliance
- Measurement and reporting

Day 6 Advanced techniques and specialist practice

- Complex cases in depth
- Hands-on workshop on a workplace challenge

Day 7 Digital tools, data and automation

- Analysis tools and software
- Using AI in this field

Day 8 Benchmarking against international practice

- Global performance benchmarks
- Common mistakes and how to avoid them

Day 9 Capstone project

- Analyse a real challenge from your organisation
- Build the solution and implementation plan

Day 10 Presentations, final assessment and certificates

- Project presentations and review
- Final exam and certificate award

Schedule 2027–2030

Dates	Format	City	Language	Fee (USD)
4–8 Jan 2027	5-day classroom	London	English	4,750
21–25 Feb 2027	5-day classroom	Cairo	English	4,750
19–23 Jul 2027	5-day online	Live online	Arabic	2,950
13–24 Sep 2027	10-day classroom	Dubai	English	8,950
20–31 Mar 2028	10-day online	Live online	Arabic	5,450
16–20 Apr 2028	5-day classroom	Jeddah	English	4,750
18–22 Sep 2028	5-day classroom	Singapore	English	4,750
13–24 Nov 2028	10-day classroom	Barcelona	English	8,950
19–23 Feb 2029	5-day online	Live online	Arabic	2,950

Dates	Format	City	Language	Fee (USD)
2–6 Jul 2029	5-day classroom	Paris	English	4,750
2–6 Sep 2029	5-day classroom	Riyadh	Arabic	4,750
12–23 Nov 2029	10-day classroom	Abu Dhabi	English	8,950
20–31 Jan 2030	10-day classroom	Muscat	English	8,950
15–26 Apr 2030	10-day online	Live online	Arabic	5,450
15–19 Jul 2030	5-day classroom	Dubai	Arabic	4,750
1–5 Dec 2030	5-day classroom	Doha	Arabic	4,750

Customised and in-house versions of this course are available on request. garnettrainings.com/en/customise/