Garnet
Garnet Global Training Center

GGT-SC-112

Supply Chain, Procurement & Logistics

Category Management

إدارة الفئات

Duration	Language	Formats	Hours	Level
5 or 10 days	**English or Arabic**	**Classroom, online, in-house**	**35 / 70**	**Intermediate (management)**

Overview

Category Management equips managers and specialists to plan, organise and control this area of work, set targets and measure results. Buy better, hold less stock and keep materials moving when supply gets disrupted. You can join a public session in one of 20 cities or live online, in English or Arabic, or bring the course in-house with examples from your own operations.

What you will be able to do

- Set up and run Category Management as a managed process with clear roles.
- Report clearly to senior management and stakeholders.
- Manage contractors, suppliers and internal customers.
- Plan resources, budgets and schedules realistically.
- Define KPIs and build simple dashboards for management.

Who should attend

Procurement, contracts, warehouse, logistics and materials management professionals. It suits supervisors, section heads and specialists who manage, or are about to manage, this area.

Key topics

- Category and sourcing strategy
- Total cost of ownership
- Inventory policies and service levels
- Supplier performance and risk
- Incoterms and logistics contracts
- ERP data and spend analytics

Formats and fees

5-day classroom	**USD 4,750**
5-day online	**USD 2,950**
10-day classroom	**USD 8,950**
10-day online	**USD 5,450**
In-house	**Quotation per group**

Fees per participant, excluding VAT.

Register or ask

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Email: info@garnettrainings.com

Training: training@garnettrainings.com

Web: garnettrainings.com

Sharjah Publishing City Free Zone, Sharjah, UAE

Certificate

Participants who attend at least 90% of sessions and complete the final assessment receive a certificate of completion stating 35 contact hours (5-day) or 70 contact hours (10-day).

5-day outline

Day 1 Category Management: the management framework

- Inventory policies and service levels
- Measurement and reporting

Day 2 Planning, resources and budgets

- Supplier performance and risk
- Incoterms and logistics contracts

Day 3 Performance measurement and control

- ERP data and spend analytics
- Hands-on workshop on a workplace challenge

Day 4 Risk, compliance and improvement

- Category and sourcing strategy
- Common mistakes and how to avoid them

Day 5 Management case study and action plan

- Total cost of ownership
- Regional and international case studies

10-day outline

Day 1 Category Management: the management framework

- Inventory policies and service levels
- Measurement and reporting

Day 2 Planning, resources and budgets

- Supplier performance and risk
- Incoterms and logistics contracts

Day 3 Performance measurement and control

- ERP data and spend analytics
- Hands-on workshop on a workplace challenge

Day 4 Risk, compliance and improvement

- Category and sourcing strategy
- Common mistakes and how to avoid them

Day 5 Management case study and action plan

- Total cost of ownership
- Regional and international case studies

Day 6 Advanced techniques and specialist practice

- Complex cases in depth
- Checklists and templates to take away

Day 7 Digital tools, data and automation

- Analysis tools and software
- Using AI in this field

Day 8 Benchmarking against international practice

- Global performance benchmarks
- Group discussion and peer review

Day 9 Capstone project

- Analyse a real challenge from your organisation
- Build the solution and implementation plan

Day 10 Presentations, final assessment and certificates

- Project presentations and review
- Final exam and certificate award

Schedule 2027–2030

Dates	Format	City	Language	Fee (USD)
4–8 Jan 2027	5-day classroom	Dubai	Arabic	4,750
1–12 Mar 2027	10-day classroom	London	English	8,950
5–9 Apr 2027	5-day online	Live online	English	2,950
18–22 Oct 2027	5-day classroom	Abu Dhabi	Arabic	4,750
10–14 Apr 2028	5-day classroom	Abu Dhabi	Arabic	4,750
8–12 May 2028	5-day classroom	Singapore	English	4,750
12–23 Jun 2028	10-day classroom	Amsterdam	English	8,950
9–20 Oct 2028	10-day online	Live online	Arabic	5,450
12–16 Mar 2029	5-day online	Live online	English	2,950

Dates	Format	City	Language	Fee (USD)
2–13 Apr 2029	10-day classroom	Amsterdam	English	8,950
18–22 Jun 2029	5-day classroom	London	English	4,750
17–21 Sep 2029	5-day classroom	Paris	English	4,750
11–15 Feb 2030	5-day classroom	Casablanca	Arabic	4,750
4–8 Mar 2030	5-day classroom	Abu Dhabi	English	4,750
14–25 Jul 2030	10-day classroom	Jeddah	English	8,950
19–30 Aug 2030	10-day online	Live online	Arabic	5,450

Customised and in-house versions of this course are available on request. garnettrainings.com/en/customise/