Garnet
Garnet Global Training Center

GGT-AV-114

Aviation & Airport Management

Airport Commercial & Non-Aero Revenue

الإيرادات التجارية وغير الجوية للمطارات

Duration	Language	Formats	Hours	Level
5 or 10 days	**English or Arabic**	**Classroom, online, in-house**	**35 / 70**	**Intermediate (practitioner)**

Overview

Participants in Airport Commercial & Non-Aero Revenue practise the methods, tools and standards they need to perform reliably and solve problems on the job. Safety, operations and commercial programs for airlines, airports and aviation services. You can join a public session in one of 20 cities or live online, in English or Arabic, or bring the course in-house with examples from your own operations.

What you will be able to do

- Apply the methods and standards of Airport Commercial & Non-Aero Revenue to real tasks.
- Share good practice with your team.
- Use the right tools, checks and calculations step by step.
- Diagnose common problems and identify root causes.
- Interpret data and results correctly and act on them.

Who should attend

Airport and airline managers, safety officers, ground operations and maintenance staff. Practitioners with one to five years of experience benefit most.

Key topics

- ICAO and regulatory framework
- Safety management systems
- Airside and terminal operations
- Aviation security
- Commercial and revenue management
- Human factors

Formats and fees

5-day classroom	**USD 4,750**
5-day online	**USD 2,950**
10-day classroom	**USD 8,950**
10-day online	**USD 5,450**
In-house	**Quotation per group**

Fees per participant, excluding VAT.

Register or ask

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Email: info@garnettrainings.com

Training: training@garnettrainings.com

Web: garnettrainings.com

Sharjah Publishing City Free Zone, Sharjah, UAE

Certificate

Participants who attend at least 90% of sessions and complete the final assessment receive a certificate of completion stating 35 contact hours (5-day) or 70 contact hours (10-day).

5-day outline

Day 1 Airport Commercial & Non-Aero Revenue: principles and standards

- Human factors
- Checklists and templates to take away

Day 2 Methods and tools in practice

- ICAO and regulatory framework
- Safety management systems

Day 3 Diagnosis and problem solving

- Airside and terminal operations
- Group discussion and peer review

Day 4 Quality, safety and documentation

- Aviation security
- Measurement and reporting

Day 5 Workshop, assessment and action plan

- Commercial and revenue management
- Hands-on workshop on a workplace challenge

10-day outline

Day 1 Airport Commercial & Non-Aero Revenue: principles and standards

- Human factors
- Checklists and templates to take away

Day 2 Methods and tools in practice

- ICAO and regulatory framework
- Safety management systems

Day 3 Diagnosis and problem solving

- Airside and terminal operations
- Group discussion and peer review

Day 4 Quality, safety and documentation

- Aviation security
- Measurement and reporting

Day 5 Workshop, assessment and action plan

- Commercial and revenue management
- Hands-on workshop on a workplace challenge

Day 6 Advanced techniques and specialist practice

- Complex cases in depth
- Common mistakes and how to avoid them

Day 7 Digital tools, data and automation

- Analysis tools and software
- Using AI in this field

Day 8 Benchmarking against international practice

- Global performance benchmarks
- Regional and international case studies

Day 9 Capstone project

- Analyse a real challenge from your organisation
- Build the solution and implementation plan

Day 10 Presentations, final assessment and certificates

- Project presentations and review
- Final exam and certificate award

Schedule 2027–2030

Dates	Format	City	Language	Fee (USD)
21 Feb – 4 Mar 2027	10-day classroom	Jeddah	Arabic	8,950
16–20 May 2027	5-day classroom	Muscat	Arabic	4,750
1–5 Aug 2027	5-day classroom	Riyadh	English	4,750
4–8 Oct 2027	5-day online	Live online	English	2,950
3–14 Jan 2028	10-day classroom	Istanbul	English	8,950
12–16 Jun 2028	5-day classroom	Dubai	Arabic	4,750
16–20 Oct 2028	5-day classroom	Geneva	English	4,750
6–17 Nov 2028	10-day online	Live online	English	5,450
18–22 Feb 2029	5-day classroom	Jeddah	English	4,750

Dates	Format	City	Language	Fee (USD)
11–22 Jun 2029	10-day classroom	Geneva	English	8,950
9–13 Jul 2029	5-day online	Live online	Arabic	2,950
1–5 Oct 2029	5-day classroom	Vienna	English	4,750
10–21 Feb 2030	10-day classroom	Riyadh	Arabic	8,950
21–25 Apr 2030	5-day classroom	Kuwait City	Arabic	4,750
21–25 Oct 2030	5-day classroom	Abu Dhabi	Arabic	4,750
2–13 Dec 2030	10-day online	Live online	Arabic	5,450

Customised and in-house versions of this course are available on request. garnettrainings.com/en/customise/